



Airlines for America[®]
We Connect the World

2014 Third Quarter YTD Financial Recap

Operating Revenues – Third Quarter YTD 2014

Money collected from the services provided by airlines is known as operating revenues.

	Millions
1 Passenger Largest source of revenue comes from passenger airfares	104,444
2 Cargo Cargo revenue comes from transporting mail and freight	2,228
3 Other Operating revenue also comes from sources such as ground handling and maintenance service provided for third parties, the sale of frequent flyer miles to banks and other third parties, ancillary services, etc.	12,586
A Total Operating Revenues (sum of 1 through 3)	\$119,258

Operating Expenses – Third Quarter YTD 2014

Expenses incurred in the normal course of running an airline.

	Millions
4 Fuel and related taxes The cost of jet fuel consumed and taxes paid.	36,189
5 Wages, salaries, benefits Costs include pay and benefits for all employees plus any profit-sharing plan	26,646
6 Maintenance, materiel, repairs The cost to maintain and repair aircraft and ground equipment	5,740
7 Landing fees, other rent Includes rent for airport facilities, airport landing fees, etc.	5,603
8 Aircraft rent Some airlines lease planes in lieu of purchasing them outright	2,418
9 Depreciation and amortization The cost of usage of wholly owned aircraft, spare parts, ground-equipment or any other assets that are expensed over the lifetime of the asset	4,845
10 Other This may include ground handling, crew hotels, catering, passenger reaccommodation, sales and distribution, non-fuel related regional carrier payments, special items, etc.	26,400
B Total Operating Expenses (sum of 4 through 10)	\$107,841

Bottom Line – Third Quarter YTD 2014

	Millions
C Total Operating Profit (A-B)	\$11,417
D Total Non-Operating Expenses This includes items such as interest expense on debt used to finance operations, interest income from cash/investments, foreign currency gains/losses, fuel hedge gains/losses	2,236
E Income Tax Expense/(Benefit)	2,397
F Total Net Profit (C-D-E)	\$6,784
G Special Charges/(Gains) Charges include reorganization items, impaired assets, gain/loss on disposal of assets, fuel hedge gains/losses, net tax effect of special items, tax adjustments, etc.	1,906
H Adjusted Net Profit Excluding Special Items (F+G)	\$8,690

The data reflects the nine publicly traded carriers that have reported Third Quarter YTD 2014 results.